

Klosterman  
BREAD

**KPC – Kentucky Purchasing Cooperatives  
LINE ITEM BID CERTIFICATION – BREAD-LI-2008-08**

**STATEMENT OF SUBMISSION**

We have read all the conditions and requirements of the bid invitation. In compliance with all general and specific terms and conditions of the bid invitation, in consideration of the detailed description attached hereto, and subject to the statements of Authentication, Non-Collusion, and Non-Conflict of Interest thereof, the undersigned agrees that, upon proper acceptance by the KEDC Board of Directors of any part of the bid offer within the time stipulated, a contract shall thereby be created in accordance with the specifications for that part of the bid offer accepted.

Klosterman Baking Company, Inc.  
Bidding Firm

July 10, 2008  
Date

Lynn Lawson  
Administrative Contact Name

877-301-1004 Ext 200  
Administrative Contact Phone

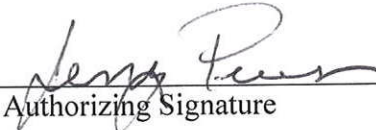
4760 Paddock Road  
Administrative Contact Address

Jerry Prues  
Sales Contact Name

877-301-1004 Ext 240  
Sales Contact Phone

4760 Paddock Road  
Sales Address

www.klostermanbakery.com  
Web Address

  
Authorizing Signature

Jerry Prues  
Printed Name of Authorized Signatory

llawson@klostermanbakery.com  
Administrative Contact Email Address

(513) 242-8257  
Administrative Contact Fax

Cincinnati, Ohio 45229  
Administrative City, State, Zip

jprues@klostermanbakery.com  
Sales Contact Email Address

(513) 242-8257  
Sales Contact Fax

Cincinnati, Ohio 45229  
Sales City, State, Zip

31-0625594  
Federal Identification Number

**CONTRACTOR INFORMATION:**

1. Day(s) of week deliveries will be made Monday, Tuesday, Thursday and Friday
2. Number of deliveries per month As Needed
3. Explain deliveries: (e.g., Are they on cycles or set days of the week?) Scheduled delivery days are Monday, Tuesday, Thursday, and Friday with emergency service available 24 hours 7 days each week.

NO DISK



BAKING COMPANY, INC.

[www.klostermanbakery.com](http://www.klostermanbakery.com)

Klosterman Baking Company, Inc.  
Corporate Office  
4760 Paddock Road  
Cincinnati, OH 45229  
513/242-1004  
877/301-1004  
Fax 513/242-3151

KBI, Inc.  
2618 U.S. 52  
Morristown, IN 46161  
765/763-6114  
Fax 765/763-6073

KBO, Inc.  
508 W. Main Street  
Springfield, OH 45504  
937/322-9588  
Fax 937/322-6733

Klosterman Baking Cincinnati, Inc.  
1000 E. Ross Avenue  
Cincinnati, OH 45217  
513/242-5667  
Fax 513/242-3703

Klosterman  
Hearth Grains Bakery  
350 S. Pioneer Boulevard  
Springboro, OH 45066  
937/743-9021  
Fax 937/743-9161

Klosterman Baking Company appreciates the opportunity to submit our proposal for fresh bakery products for Kentucky Purchasing Cooperatives Members. Your schools will be served from Klosterman Distribution facilities in Bowling Green, Lexington, Louisville, Kentucky and Cincinnati, Ohio.

Schedule delivery days are Monday, Tuesday, Thursday and Friday with emergency service available 24 hours, 7 days each week.

**KLOSTERMAN PRODUCT CODING:**

Package Code:	Monday	Green
	Tuesday	Red
	Thursday	Orange
	Friday	White

Bulk Code:           Production: Month, and Day  
Example 12-7

Our remittance address is:           Klosterman Baking Company  
  PO BOX 712572  
  Cincinnati, Ohio 45271-2572

Klosterman Baking Company is updating our formulas and nutritional information for the whole grain products required for your schools. They will contain a minimum of 51% whole wheat flour and nutritional analysis will be done by The Long Company Technical Services. I will forward this information to Bowling Green City Schools Board of Education upon completion.

Please visit our web sit at [www.klostermanbakery.com](http://www.klostermanbakery.com) and if you should have any questions or concerns please call me at 513-242-1004 or 877-301-1004 ext. 240.

Sincerely  
Klosterman Baking Company

Jerry Prues  
Vice President National Accounts

4. Please provide the following contact information. Please use the blank lines to submit any other pertinent contact information.

	<b>Contact Name</b>	<b>Contact Phone Number</b>	<b>Contact E-mail Address</b>
Placing Orders	I have enclosed a Klosterman Service Letter for the four distribution locations that will be responsible for fresh bakery deliveries to the KPC members. These service letters for Bowling Green, Lexington, Louisville, Kentucky and Cincinnati, Ohio includes the Market Manager information and contact information for the Klosterman Management Team.		
Order Changes			
Customer Service			
Cooler Repairs			
Delivery Driver			



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Dear Manager:

Your account is being served from our Bowling Green, Kentucky distribution facility located at 2352 Russellville Road, Bowling Green, KY 42101.

**Phone: 270-782-1879 OR 270-782-0232 1-800-356-9634 (out of state)**

	<u>OFFICE</u>	<u>HOME</u>	<u>PAGER</u>
Market Manager: Johnnie Vincent	270-782-1879	270-842-4974	270-784-3091 (cell)
Account Executive: Jason Shingleton	502-634-4435		502-235-5304 (cell)
Regional Vice President: Scott Eisenmenger	502-634-4435	502-969-5424	502-599-8433 (cell)
V.P. of National Accounts: Jerry Prues	513-242-1004	513-731-2124	513-702-0401 (cell)
Executive Vice President: Dennis Wiltshire	513-242-1004	513-777-0628	513-702-5445 (cell)
President: Chip Klosterman	513-242-1004	513-871-4817	N/A

**\*SCHEDULED DELIVERY DAYS ARE: MON-TUE-THURS-SAT\*  
YOU ARE ENTITLED TO 24 HOUR - SEVEN (7) DAY SERVICE**

Should the need arise for an emergency delivery, please use the following guidelines to insure proper and prompt service:

1. Call as early as possible to allow for driving time and traffic conditions.
2. Call the facility from which you are served. (Number listed above)
3. Give your store name and address.
4. Order by item number and quantity desired.
5. Give approximate time needed.
6. Get name of person you talked to.

KLOSTERMAN CODING:

	<u>Delivered On</u>		<u>Pick Up Day</u>
Package Code:	Monday	Green	Saturday
	Tuesday	Red	Saturday
	Thursday	Orange	Tuesday
	Friday	White	Tuesday
	Saturday	Yellow	Thursday

Bulk Code: Production Month and Day  
Example: USE THROUGH 12-11

For additional information on other bakery related issues call, in order, the Klosterman Management Team as listed above.



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Fax 937/743-9161

Dear Manager:

Your account is being served from our Lexington, Kentucky distribution facility located at 623 Shelby Street, Lexington, KY 40505.

**Phone Number: 859-252-8909 OR 800-917-5739**

	<u>OFFICE</u>	<u>HOME</u>	<u>PAGER</u>
Market Manager: Billy Lawrence	859-252-8909	859-523-0149	859-224-5261
Account Executive: Mark Peck	502-634-4435	502-966-4881	502-468-7166 (cell)
Regional Vice President: Scott Eisenmenger	502-634-4435	502-969-5424	502-599-8433 (cell)
V.P. of National Accounts: Jerry Prues	513-242-1004	513-731-2124	513-702-0401 (cell)
Exec. V.P.: Dennis Wiltshire	513-242-1004	513-777-0628	513-702-5445 (cell)
President: Chip Klosterman	513-242-1004	513-871-4817	N/A

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	Saturday	Yellow	Thursday
Bulk Code:	Production Month and Day		
	Example: USE THROUGH 12-11		

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Springboro, OH 45066  
937/743-9021  
Fax 937/743-9161

Dear Manager:

Your account is being served from our Louisville, Kentucky distribution facility located at 3435 Seventh Street, Louisville, KY 40216.

**Phone Number: 502-634-4435 or 888-706-9677**

	<u>Office</u>	<u>Home</u>	<u>Pager</u>
Market Manager: Mark Peck	502-634-4435	502-271-1119	502-332-0544
Account Executive: Jason Shingleton	502-634-4435	502-228-6780	502-235-5304 (cell)
Regional Vice President: Scott Eisenmenger	502-634-4435	502-969-5424	502-599-8433 (cell)
V.P.- National Accounts: Jerry Prues	513-242-1004	513-731-2124	513-702-0401 (cell)
Executive Vice President: Dennis Wiltshire	513-242-1004	513-777-0628	513-702-5445 (cell)
President: Chip Klosterman	513-242-1004	513-871-4817	N/A

**SCHEDULED DELIVERY DAYS ARE: Mon. Tues. Thurs. Fri. Sat.**  
**YOU ARE ENTITLED TO 24 HOUR – SEVEN (7) DAY EMERGENCY SERVICE**

Should the need arise for an emergency delivery, please use the following guidelines to insure proper and prompt service:

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	Thursday	Orange	Tuesday
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Hearth Grains Bakery  
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Springboro, OH 45066  
937/743-9021  
Fax 937/743-9161

Dear Manager:

Your account is being served from our Ross Avenue distribution facility located at 1000 East Ross Avenue, Cincinnati, OH 45217.

Phone Number: 513-242-5667 or 866-421-5667 (toll free)

	<u>OFFICE</u>	<u>HOME</u>	<u>PAGER</u>
Market Manager: Mike Braun	513-242-5667	859-363-1788	513-329-1047
Account Executive: Matt Johnson	513-242-5667	513-617-8466	513-329-1302
Regional V.P. Sales: Kevin Hohman	513-242-5667	765-647-2733	513-315-4230 (cell)
V.P. of National Accounts: Jerry Prues	513-242-1004/ext. 240	513-731-2124	513-702-0401 (cell)
Executive V.P.: Dennis Wiltshire	513-242-1004/ext. 420	513-777-0628	513-702-5445 (cell)
President: Chip Klosterman	513-242-1004/ext. 450	513-871-4817	N/A

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	<u>Delivered On</u>		<u>Pick Up Day</u>
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Bulk Code: Production Month and Day  
Example: USE THROUGH 12-11

For additional information on other bakery related issues call, in order, the Klosterman Management Team as listed above.

**2008 KPC Preferred Vendor  
Bakery Bid**

**Vendor Name:** Klosterman Baking Company

Prompt payment discount percentage: NA  
 Prompt payment discount terms (Net Days): NA

Many districts are applying for the Federal USDA U.S. Healthy School certification which mandates the use of whole grain breads (not enriched). Whole grain breads must be stock items. Provide the nutritional label for each item bid. Whole wheat items must list whole wheat as the first ingredient (not enriched).

Item Description	Brand	#Qty per pack	# to make single serving	Weight per pack	Bid Price	Sugar Content Per Serving	Fat Content Per Serving
<b>Bread, Sliced</b>							
Bread, potato bread (no flour content)							
Bread, round top, white	Klosterman	20	1	20 oz.	\$ 0.92	1 G	1 G
Bread, round top, white wheat	Klosterman	20	1	20 oz.	\$ 1.26	1 G	0 G
Bread, round top, wheat	Klosterman	20	1	20 oz.	\$ 1.24	1 G	1 G
Bread, round top, whole wheat	Klosterman	19	1	24 oz.	\$ 1.38	2 G	1 G
Bread, sandwich loaf, white	Klosterman	26	1	24 oz.	\$ 1.07	1 G	1 G
Bread, sandwich loaf, white wheat							
Bread, sandwich loaf, wheat	Klosterman	26	1	24 oz.	\$ 1.11	1 G	1 G
Bread, sandwich loaf, whole wheat							
Bread, texas toast, white	Klosterman	18	1	24 oz.	\$ 1.11	1 G	1.5 G
24 count Small buns sheet (Similar to White Caslte size)	Klosterman	24	1	30 oz.	\$ 1.96	3 G	1 G
<b>4" Hamburger Buns, Sliced</b>							
8 count pack	Pennington	8	1	12 oz.	\$ 0.70	3 G	1.5 G
1 dozen pack	Klosterman	12	1	23 oz.	\$ 1.14	3 G	3 G
30 count buns	Klosterman	30	1	57 oz.	\$ 2.75	3 G	3 G
<b>4" Hamburger Buns. Onion, Sliced</b>							
8 count pack	Klosterman	8	1	21 oz.	\$ 1.60	3 G	3.5 G
1 dozen pack							
Tray Pack	Klosterman	20	1	52 oz.	\$ 3.82	3 G	3.5 G



**2008 KPC Preferred Vendor  
Bakery Bid**

**Vendor Name:** Klosterman Baking Company

Prompt payment discount percentage: NA  
 Prompt payment discount terms (Net Days): NA

Many districts are applying for the Federal USDA U.S. Healthy School certification which mandates the use of whole grain breads (not enriched). Whole grain breads must be stock items. Provide the nutritional label for each item bid. Whole wheat items must list whole wheat as the first ingredient (not enriched).

Item Description	Brand	#Qty per pack	# to make single serving	Weight per pack	Bid Price	Sugar Content Per Serving	Fat Content Per Serving
<b>4" Hamburger Buns, Potato, Sliced</b>							
8 count pack							
1 dozen pack							
Tray Pack							
<b>4" Hamburger Buns, Wheat, Sliced</b>							
8 count pack							
1 dozen pack	Klosterman	12	1	24 oz.	\$ 1.44	3 G	2 G
30 count buns	Klosterman	60	1	120 oz.	\$ 6.90	3 G	2 G
<b>4" Hamburger Buns, Whole Wheat, Sliced</b>							
8 count pack							
1 dozen pack	Klosterman	12	1	24 oz.	\$ 1.44		
30 count buns							
<b>Hot Dog Buns, Sliced</b>							
8 count pack	Pennington	8	1	12 oz.	\$ 0.70	3 G	1.5 G
1 dozen pack	Klosterman	12	1	18 oz.	\$ 1.14	2 G	3 G
24 count pack							
Tray of 5 dozen	Klosterman	64	1	96 oz.	\$ 6.00	2 G	3 G
<b>Hot Dog Buns, Wheat, Sliced</b>							
8 count pack							
1 dozen pack	Klosterman	12	1	18 oz.	\$ 1.36	2 G	1.5 G
24 count pack							

**2008 KPC Preferred Vendor  
Bakery Bid**

**Vendor Name:** Klosterman Baking Company

Prompt payment discount percentage: NA  
 Prompt payment discount terms (Net Days): NA

Many districts are applying for the Federal USDA U.S. Healthy School certification which mandates the use of whole grain breads (not enriched). Whole grain breads must be stock items. Provide the nutritional label for each item bid. Whole wheat items must list whole wheat as the first ingredient (not enriched).

Item Description	Brand	#Qty per pack	# to make single serving	Weight per pack	Bid Price	Sugar Content Per Serving	Fat Content Per Serving
Tray of 5 dozen							
<b>Hot Dog Buns, Whole Wheat, Sliced</b>							
8 count pack							
1 dozen pack	Klosterman	12		1 18 oz.	\$ 1.36		
24 count pack							
Tray of 5 dozen							
<b>Steak Bun (Hoagie style)</b>							
8 count	Klosterman	8		1 22 oz.	\$ 1.28	3 G	3.5 G
24 count	Klosterman	24		1 66 oz.	\$ 3.82	3 G	3.5 G
<b>Steak Bun, Wheat (Hoagie style)</b>							
8 count	Klosterman	8		1 20 oz.	\$ 1.42	2 G	2 G
24 count							
<b>Steak Bun, Whole Wheat (Hoagie style)</b>							
8 count	Klosterman	8		1 20 oz.	\$ 1.42		
24 count							
<b>Miscellaneous</b>							
5 1/2" sesame seed Slim Jim Bun	Klosterman	8		1 20 oz.	\$ 1.26	3 G	3 G
Brown n Serve Rolls 12 pack	Klosterman	12		1 15 oz.	\$ 1.07	2 G	1 G
Donuts - Individual Pkg Chocolate	Brothers	6		1 3 oz.	\$ 0.90		
Donuts - Individual Pkg Powdered	Brothers	6		1 3 oz.	\$ 0.90		
Garlic Bread Stick (no less than 1 oz)	Orlando	110		1	\$ 27.00		



# Bakery Vendor Service Area

Vendor Name: Klostermann Baking Company

Can your Company Serve all KPC Members? Yes/No

SESC	Participation Interest	Will You Continue To...
Bell County	NR	N
Berea Ind.	Y	Y
Burgin Ind.	U	Y
Cassy Co.	U	N
Corbin Ind.	Y	N
East Bernstadt Ind.	NR	N
Estill Co.	N	N
Garrard Co.	NR	N
Jackson Co.	NR	N
Lincoln Co.	Y	N
Madison Co.	Y	N
McCreary Co.	Y	N
Meigs Co.	U	Y
Middlesboro Ind.	NR	N
Monticello Ind.	NR	N
Pineville Ind.	NR	N
Powell Co.	NR	N
Pulaski Co.	Y	N
Rockcastle Co.	Y	N
Russell Co.	NR	N
Science Hill Ind.	NR	N
SESC	NA	
Somerset Ind.	Y	N
Wayne County	Y	N
Whitley Co	Y	N
*EKU	NA	

AKCES	Participation Interest	Will You Continue To...
Beechwood Ind.	NR	Y
Bellevue Ind.	Y	Y
Boone Co.	NR	Y
Campbell Co.	NR	Y
Covington Ind.	Y	Y
Dayton Independent	NR	Y
Erlanger-Elsmere Ind.	NR	Y
Ft. Thomas Ind.	NR	Y
Gateway Community & Technical	NA	Y
Grant Co.	NR	Y
Kenton Co.	NR	Y
Ludlow Ind.	NR	Y
Newport Ind.	NR	Y
AKCES	NA	
Pendleton Co.	Y	N
Silver Grove Ind.	Y	Y
Southgate Ind.	NR	Y
Walton Verona Ind.	Y	Y
Williamstown Ind.	Y	Y
*NKU	NA	

KPC	Participation Interest	Will You Continue To...
Advance Memorial UMC	NA	
Archdiocese of Louisville	Y	Y
Bardstown Ind.	NR	
Berea College	NA	
Breathitt County	NR	
Christian Academy	NR	
Class Act Federal Credit Union	NA	
Diocese of Covington	NA	
Evangel Christian School	NA	
Greenup Co. Federal Credit Union	NA	
Henderson County	NR	
Jackson Ind.	NR	
Kentucky Christian University	NA	
Kentucky Country Day School	NA	
Knott County	NR	
KPC	NA	
Lakeside Christian Church	NA	
Louisville Collegiate School	NA	
Minford Local Schools-Ohio	NR	
Murray Ind.	NR	
Owsley County	N	
Paramount Arts Center	NA	
Paris Ind.	NR	
Portland Christian Schools	NA	
Saint Mark School	NA	
Scott County	NR	
Shelby County	NR	
Warren County Fiscal Court	NA	
Washington County	NR	

KEDC	Participation Interest	Will You Continue To...
ACTC	NA	
Ashland Ind.	NR	N
Augusta Ind.	Y	N
Barbourville Ind.	NR	N
Bath Co.	Y	N
Boyd Co.	N	N
Built Co.	Y	N
Carter Co.	Y	N
Elliott Co.	NR	N
Fairview Ind.	NR	N
Fayette Co.	N	Y
Fleming Co.	U	N
Floyd Co.	NR	N
Greenup Co.	U	N
Johnson Co.	NR	N
KEDC	NA	
Knox Co.	NR	N
Lawrence Co.	NR	N
Leslie Co.	NR	N
Lewis Co.	U	N
Magoffin Co.	Y	N
Marion Co.	NR	N
Marlin Co.	N	N
Mason Co.	Y	N
Menifee Co.	NR	N
Morgan Co.	NR	N
Neison Co.	NR	N
Paintsville Ind.	Y	N
Perry Co.	NR	N
Pike Co.	N	N
Raceland Ind.	NR	N
Robertson Co.	NR	N
Rowan Co.	N	N
Russell Ind.	NR	N
UK	NA	
Williamsburg Ind.	U	N
Wolfe Co.	NR	N
*MSU	NA	

GRREC	Participation Interest	Will You Continue To...
Adair Co.	NR	N
Allen Co.	Y	N
Barren Co.	Y	N
Bowling Green Ind.	N	Y
Breckinridge Co.	Y	N
Butler Co.	NR	Y
Campbellsville Ind./Taylor Co.	Y	N
Caverna Ind.	Y	Y
Clinton Co.	NR	N
Cloverport Ind.	NR	N
Cumberland Co.	Y	N
Daviess Co.	N	N
Edmonson County	Y	N
Elizabethown Ind.	NR	N
Glasgow Ind.	NR	N
Grayson Co.	NR	N
Green Co.	Y	N
GRREC	NA	
Hancock Co.	NR	N
Hardin Co.	N	N
Hart Co.	Y	N
LaRue Co.	NR	N
Logan Co.	Y	N
Meade Co.	Y	N
Metcalfe Co.	NR	N
Monroe Co.	NR	N
Ohio Co.	NR	N
Owensboro Ind.	NR	N
Russellville Ind.	NR	Y
Simpson Co.	NR	Y
Taylor Co./Campbellsville Ind.	Y	N
Todd Co.	Y	N
Warren Co.	NR	Y
*WKU	NA	

Participation Interest Legend	Yes
Y	Yes
N	No
U	Undecided
NR	No Response
NA	Not Applicable

\* Partner University